



Superior Data Solutions Announces VirtualStorm is now available in North America!

VirtualStorm takes Desktop Virtualization to the Extreme! Introducing the Power of One™

VirtualStorm software is the next generation of Desktop Virtualization that solves large scale deployment challenges for the Enterprise. VirtualStorm allows mainstream virtualization solutions to scale cost effectively while enhancing the end-user experience.

Portsmouth, NH. April 1, 2009 Superior Data Solutions Inc. today announced Linda LaPorta, President of Superior Solutions Inc., and Linda Visser, CEO of DinamiQs BV., signed an exclusive North American distribution contract which brings the VirtualStorm solutions suite of DinamiQs to the US market.

Superior Data Solutions and DinamiQs have collaborated on European deployments, over the course of the past year ([see SAP below](#)). VirtualStorm has been successfully deployed in several European locations. “It is now time to Storm the US market”, states LaPorta.

“Presently, many enterprises are not rolling out large scale desktop virtualization deployments due to the fact that they recognize that the current options in today’s market do not scale cost effectively. It is clear that in order to really save money on VDI, it is critical to have one common shared windows image across the Enterprise.

Streaming solutions saturate the network, thereby creating performance degradation and unhappy end-users. Other solutions clone the image, creating massive storage repositories, thereby not meeting TCO requirements. VirtualStorm offers the solution and the TCO that the Enterprise is searching for. VirtualStorm offers The Power of ONE™ and an enhanced end-user experience”, adds LaPorta.

VirtualStorm accelerates access time, increases availability and security to the end-user while having an ROI typically of less than 6 months. Carbon footprint is reduced, on average, by a minimum of 70% and overall infrastructure costs are reduced by a factor of approximately 50% (as compared to mainstream VDI solutions). We combine best practices, best of breed “mainstream” technology and VirtualStorm software. This allows customers to experience the benefits of extreme virtualization.

“Simply add VirtualStorm to your VMware VDI environment and you have just implemented a non-streaming, non-linked clone desktop virtualization solution that utilizes disk IO (not network) protocol!

Furthermore- we reduce the size of each image to just 1.2GB and ensure it will not grow, thereby dramatically reducing storage requirements by a factor of 15 to 1 as compared to mainstream VDI. We dramatically reduce the number of servers needed as well. This is because we increase the density of

desktops per host; since we only require 384MB memory per VM”, states John Stanfield, Director of Pre Sales Engineering for Superior Data Solutions.

Stanfield adds, “VirtualStorm is a hardware agnostic solution. However, for maximum end-user performance, we recommend the application repository reside on Superior Data Solution’s SpeedStor, the world’s fastest FC flash SSD for the Enterprise. One drive will handle up to 10,000 users with no queue! “

SAP adopts VirtualStorm

“We were looking for a way to make the local VTR@SAP solution more mature and suitable for an enterprise environment of 3400+ seats in EMEA. We looked at application virtualization to downsize the disk image. All existing application ‘virtualization’ techniques were either ‘downloading’ or ‘displaying’ the applications over the network.

VirtualStorm is designed to avoid this pitfall. With VirtualStorm the end user experience is the same or better, when compared to a classic desktop. The end user can control his own system, thus customizing the desktop, without any influence to the other users.

The drive looks local, but it is not. One copy of the application is shared by all, on a central application repository.

Virtual Storm is True VDI without a compromise!”

Jean Paul Beerens, Expert Technical Support Consultant IT at SAP The Netherlands, EMEA
Virtualization Project: VTR@SAP

Witness the benefits of The Power of One™ for yourself! For a web demonstration, on site demonstration or to request an onsite evaluation; please go to:

<http://www.superiorsolutionsinc.net/virtualstorm/requestdemonstration.html>

If interested in becoming a channel partner. Please contact Michelle Pappas, Director of Business Development, at Pappas@superiorsolutionsinc.net

The Future is NOW!